



**PREMIER
LOGISTICS
SOLUTIONS**

SBIOI Symposium

Capability Briefing

Presented by

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Company Background

- Based in Charleston, SC
- 17 Years in Business, 6 Years in Charleston
- Two companies: Premier Logistics, LLC – the Transportation Company and Premier Logistics Solutions Warehousing, LLC – the Warehousing and Packaging Operations
- A regional organization, doubled clientele over 3 years, always improving service



Mission Statement

Providing the *Premier* logistical services in the Charleston area, while being profitable due to our technology capabilities, dedicated self-directed associates, efficient utilization of assets and commitment to getting the job done right!

Everyone at Premier Logistics Solutions is focused in their best role, and understands how they can move us toward our well-communicated goals, and are constantly helping us to achieve ultimate success.

Our core values are simply stated and consistently applied – to treat all with respect, dignity, understanding and empathy.



Quality Policy

Service and Reliability are not goals at Premier, these are requirements. The philosophy of Premier Logistics Solutions is very simple: Your product is our product, our service is your service, and your success is our success. We will provide outstanding, quality service and value at all times.

We will treat everything we do with the sense of ownership that our philosophy dictates. We will exceed your expectations. To consistently provide the right service and the right quality, we will have the right people and take care of those people. We will hire the right people. We will always treat our associates as we want to be treated.



Warehousing Solutions / Services

- Automotive Parts
- Packaging / Repackaging
- Military Packaging / Repackaging
- Minor Assembly
- Order Picking
- Transloading
- Bulk Handling
- Inventory Control
- Cross dock operations



Transportation Services

- Regional TL and flatbed service
- Nationwide TL service at reduced rates
- Aggressive LTL discounts
- Overweight container drayage services
- Container drop yard depot service
- Freight Brokerage service
- Freight Consolidation
- Exceed all DOT Safety requirements



Distribution and Fulfillment

- Order fulfillment services
- Case pick / piece pull
- Kitting
- Warehousing
- Crating
- Product inspection and testing
- Display POS Assembly
- Retail compliant (WMS)
- Reverse Logistics



Military Packaging

- Manpower and Personnel
- Supply Support
- Support Equipment
- Training
- Training Support
- Facilities Support
- Integrated Military Packaging, using MIL-PAC IT system, latest changes to MIL-STD 2073 and MIL-STD 129
- Mil-Spec Packaging
- DCMA Inspections Compliant



Technology Capabilities

- Internet-based warehouse management system (WMS)
- Real time wireless technology
- RF bar codes scanners
- RFID
- Activity trace WMS
- EDI/E-Commerce capable
- Quality Management System (QMS) – Continuous Improvement Software (CIS) is ISO 9001: 2000 and AS9100 compliant
- IRIS – Immediate Response Information System – mass alerts



Customers

- Procter & Gamble
- CSX
- Mallory Alexander International Logistics
- PPG Industries Inc.
- KapStone Paper and Packaging
- B & H Polymers
- Maersk Line Ltd.
- Landstar Global Logistics
- LMD Integrated Logistic Services
- Kusha, Inc.
- Albemarle Corporation
- TLC Total Logistic Control



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Customer Feedback



“This is working out great for us. The service you guys provide has been absolutely fantastic. Everyone involved is extremely happy with Premier.”

- Landstar Global Logistics



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“You guys are awesome. You are continuing with a perfect record!”

-Maersk



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“Premier has done an outstanding job for us in Charleston and we appreciate your constant effort to seek efficiencies and improvements in the overall operation. Premier Logistics’ on-boarding program was very thorough and the outcome has been successful for all.”

“How do you find all of these super employees!!!”

-Mallory Alexander International Logistics



Global Perspective



- **On-Port Facility:** A facility located in the *Port of Charleston* at the Wando Welch Terminal. Shipping lines that call on this port are: Maersk, CCNI, Mitsui, Mediterranean Shipping Company, APL Ltd., ACL, Hamburg Sud and Hyundai Lines.
- **Foreign Trade Zone:** Zone #21, Site # 5
- **US Customs Bonded Warehouse Facilities**
- **US Customs Bonded Carrier**



Ship To / Ship For

- Force Protection, Inc.
- ManTech International Corporation
- Defense Logistics Agency (DLA)
- BAE Systems, Inc.
- Department of Defense (DOD)
- Defense Distribution Susquehanna, Pennsylvania (DDSP)
- U.S. Marine Corps (USMC)
- U.S. Army



Industries Served

- Appliances
- Automotive
- Beverage
- Building Materials
- Chemicals
- Food
- Metals
- Military Spares
- Paper
- Pharmaceuticals
- Plastics
- Retail



CAGE Codes

- 4WR19
- 3TEB8

NAICS Codes

- 493110 – General Warehousing & Storage
- 488510 – Freight Transportation Arrangement
- 484110 – General Freight Trucking, Local
- 493190, 541613, 541614, 541618, 561110, 561210, 561439
484220



Small Business

Service-Disabled Veteran-Owned Small Business

In an effort to help our clients meet the Federal Government contract requirements, Premier Logistics Solutions is announcing their status as a Service-Disabled Veteran-Owned small business. If you do business with the government, this may be helpful in meeting government contracting requirements. ASDV Certified.

- ***Premier Logistics, LLC***
CCR Active: CAGE 3TEB8
- ***Premier Logistics Solutions Warehousing, LLC***
CCR Active: CAGE 4WR19

Women-Owned Small Business

Additionally, we have a partnership with another company that is a Women-Owned small business. The company is Holy City Solutions which is owned by Elizabeth Burton.

Holy City Solutions provides the same services as Premier Logistics.

- ***Holy City Solutions, LLC***
CCR Active: CAGE 4WNY9
WBENC Certificate Number: 2005109718



Management Team / Employees

Logistics Strengths

- Key Management Team with 151 collective years of Logistics Experience
- Key Management Team with 106 combined years of Military Work Experience
- Mil-Spec Packaging
- Inventory Control
- Fulfillment

Corporate Strengths

- 17 Years in Business
- Outstanding Management Team with extensive Logistics, Military, and Management Experience
- Key Management Team with 172 collective years of Management Experience
- Management Teams vast experience with key members who are: U.S. Army Colonel (Retired), U.S. Marine Sergeant Major (Retired), Former Army Auditor, U.S. Air Force Executive Officer (Retired), Former NATO Support Officer
- Experienced Team of 80 Employees contributing diverse skills sets
- Serving one hundred (100) Customers from the southeast U.S. to the West Coast, from Canada to South America and from Europe to Asia
- Serving five (5) Fortune 500 Customers



Value to Prime

- Located 3 miles from SPAWAR
- Asset-based
- Can handle all logistics needs of Prime / Full service
- Capable of Teaming, Partnering, or Subbing
- Integrated Logistic Solutions
- Military Packaging and Labeling capable
- Kitting
- DCMA Compliant
- Alternate Release Authority, in process
- DCMA Inspections conducted on a weekly basis



Contact us

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